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# Launch

CAPE TOWN BOATBUILDERS NEWSLETTER

...smooth sailing



## Features

New Launches Industry News Jobs



STEALTH  
LAUNCHES



GEMINI WINS  
BIG!



BILLFISH  
COMPETITION  
WINNERS!

# FOREWORD

## *Skills! Skills! Skills!*

A word we have all come to dislike due to the shortages within our sector and the pressures this creates for our member firms. CTBi, in close partnership with the PGWC, has devised a battle plan to meet this challenge head on.

The Provincial Government of the Western Cape are providing us not only with the expertise and support to tackle this crippling shortage but also the financial backing to create a long term, sustainable solution. The Boatbuilding Academy at False Bay College is undergoing a true overhaul and we look forward to welcoming you all to a new facility in July. We are aware of the feelings amongst some of our members regarding the Boatbuilding Academy and we are doing everything in our power to address the previous shortfalls. The Academy will be run in a different management style, with CTBi as a partner in the daily running and strategic planning of the Academy.

Troy Pascucci from FBC is responsible for ensuring the Academy meets the needs of the College and at CTBi we have also put a new skills team in place. I would like to introduce you to the new faces:

### **1. Glynis Taylor**

SKILLS DEVELOPMENT FACILITATOR

She will be responsible for assisting companies in accessing MERSETA grants, developing workplace skills training programmes and working closely with False Bay College to ensure that the College delivers what is required by our companies.

### **2. Keith Davies**

PROJECT MANAGER: BOATBUILDING ACADEMY

Keith is well known to some of you within the industry and we are very glad to have him onboard. Keith's main responsibility is ensuring that the Boatbuilding Academy is reestablished within the framework of what CTBi requires. He will also be responsible for vetting the learning material presently being developed.

You will most likely be approached by one or both the team players and I trust you will welcome them with kindness and share with them the information required to do their jobs successfully. We have put this team together to get down and dirty **right now** so we can move on with the job of building and selling boats. Your assistance, knowledge, expertise and in some cases, generosity, will be required to make a success of the project.

We will also be recruiting lecturers and a manager to run the overhauled Boatbuilding Academy. Boatbuilding expertise, a passion for the art of boatbuilding and the patience to work with fantastic entrants to our market are a requirement.

Please email Veda at [veda@ctbi.co.za](mailto:veda@ctbi.co.za) if you would be interested in teaching at or Managing the Academy.

# NEW LAUNCHES

## Stealth 520 RUV

Cape Town based STEALTH yachts has been awarded a contract for two high-performance, luxury passenger vessels by the Ritz-Carlton Hotel in the Caribbean islands of Turks and Caicos.



The STEALTH 520RUV (Resort Utility Vessel) is a revolutionary craft created to serve the demands of water based hotels and resorts around the world. Throughout the Caribbean, the Mediterranean and the South Pacific, waterfront resorts are required to create a paradise that entices the water around them, to provide access to the sea for their guests, and often, as the resort is isolated, provide transport to and from the resort.

The STEALTH 520RUV was created specifically for the comfort of its guests and crew. There is lavish seating for 25 guests in the climate controlled inside seating area with dramatic 360 degree views of the sea around them while the outside spaces can accommodate up to 15 guests in seated lounges between the aft cockpit and the forward deck. The interior includes a galley with microwave, refrigerator, ice-

maker and sink to prepare light snacks and beverages, a day head for guests and a custom luggage/cargo storage area.

The vessel rides on the proven award winning HYSUCAT (Hydrofoil Supported Catamaran) hull design created by Professor Günter Hoppe and used in the STEALTH 540 Flybridge Cruiser. This design relies on a hydrofoil system between the hulls that literally creates a 'lifting phenomenon' that elevates the hull therefore drastically reducing surface drag on the vessel and dampening wave motion. Powered by twin MAN 800hp engines and Q-Spd surface drives, top speed is predicted to be 50 knots but, significantly, using 30% less fuel than equivalent size vessels.

For more information, visit [www.stealthyachts.com](http://www.stealthyachts.com) or contact Bruce Tedder on +27 21 421 5565.

## Even more freedom on the CLX

AquaQuad South Africa in Pinetown has recently developed a new dynamic 4x4 watercraft known as the CLX.



The CLX was developed to meet the needs for adrenaline junkies and fishing enthusiasts who want to downsize to a light watercraft. The CLX is 11 ft and only weighs 72kgs (without motor), which makes it a convenient downsized and light watercraft with a Category D Certification. With a 40 hp engine with a fuel capacity of 23lt this AQ boat will give you that “Freedom to Play”.

Boat engineer and designer of the CLX, Marcel Kageler says, “This is our finest boat yet, basically it’s the best 11ft boat ever”  
“The manufacturer in Morocco has been producing the CLX, attracting foreign buyers both in Europe and the US. AquaQuad is confident that the CLX will do as well as other AQ products in South Africa” says Tricia Muvirimi, AquaQuad’s Marketing Officer.

The CLX was designed to allow more than one passenger. For all fishing enthusiasts who want a small yet fully equipped craft, the CLX is the perfect choice. The CLX comes with a standard fishing pack with great equipment such as two flush mount rod holders, two fishing bags, repair kit, safety manual and many more. You also have the option of having extra accessories to be fitted such as a fly fishing seat, electrical start option, battery box and battery, safety equipment and bottle as well as fish finders from Lowrance . For those who just want extreme water action but want to be able to take a passenger along for the ride, the CLX is also the best option for you.

For more information on the CLX or other AquaQuad products contact Marcel Kageler on **+27 31 705 1690** or e-mail [info@aquaquad.com](mailto:info@aquaquad.com)

# INDUSTRY NEWS

## Fire Boy



Advanced Fire Suppression Technologies are the distributors of a product called Fire Boy on board fire systems. Fire Boy, onboard fire system has designed a safe and effective engine room fire protection system with no water or powdery residue. All systems are heat activated to discharge the clean agent automatically. This product is designed specifically for power and luxury yachts.

The extinguishing agent is either FE-241 for USA waters or HFC-227 for European waters and is approved with Factory Mutual, USCG, RINA and Bureau Veritas.

For more information please feel free to contact Armand at Advanced Fire Suppression Technologies on **+27 21 557 0238** or **armand@advancedfst.co.za**



## Personal Locator Beacons

Avnic Trading have been lobbying the Government for the last three years to approve Personal Locator Beacons (PLB) for registration and use by South African citizens as we believe that the carrying of these devices in remote areas (Land and Sea) adds the ultimate dimension to personal safety and insurance. This legislation has now been passed and the GME PLB is officially ICASA approved. By setting off a GME 410GPS PLB in a remote area a worldwide distress will be transmitted pinpointing the search area to a radius within 45 meters and identifying the person involved. Avnic is introducing the new 410 Series the smallest and lightest PLB on the market. The model offers a massive 7 year battery replacement life, an 'industry first' 7 year warranty, a high intensity LED strobe and a 'Non Hazmat' battery pack for simple and cost effective transportation, all contributing to the unique AccuSat advantage.

For more information please contact Avnic Cape Town on **+27 21 788 9015**.



## Plain Sailing with R.P.S.cc (Resin Processing Solution) & DOPAG BOOSTER-MIX!

Moody Deck Ltd, one of the largest marine leisure companies in the UK and recognized for traditional timber decks, are perfecting the concept of “off-boat” deck production.



For standard production boats, teak strips are produced and placed face downwards into the jig, allowing the craftsman to fix a special tape over the gaps between the strips on the underside of the deck, designed to prevent any caulking compound from leaking onto the underside of the deck.

Usually glass cloth, impregnated with epoxy resin, is laid onto the underside of the fully assembled deck and allowed to cure in order to secure the structure, before it is removed from the jig. Once the backing cloth has cured, the deck is inverted in preparation for the application of the caulking compound.

This operation is carried out by a skilled craftsman using a hand held DOPAG dispensing valve. However final curing can take place several days after dispensing has taken place, before the deck is ready for sanding, leading to extended delivery times and unwanted storage issues.

DOPAG solves this problem by introducing an accelerator/booster into the compound at the point of application, to speed up the polymerization process and drastically reduce the curing time from 3-4 days to less than 24hrs!

Switching from a standard drum pump to a DOPAG Booster-Mix, automatically metering 2% addition of accelerator into the polyurethane during dispensing is now achieved!

The two components remain separate until reaching the dispensing valve, where they are mixed with a static mixer, resulting in a top quality Moody deck, produced in record time!

For more information please contact Tel: **+27 21 790 1832** or Email: **andres@robatech.co.za**

## GEMINI wins BIG at the 2007/8 Rat Race Media Trans Agulhas!!



On the 28th of December 2007 the 20th annual RRM Trans Agulhas started at Mossel Bay. The RRM Trans Agulhas is a 5 day endurance race, which consists of over 20 beach stops on the way to the finish line at Strand on the 1st January, roughly 800 km's later. The race attracts more than 100 competitors and has a spectator following along the coast of over 100 000 people, watching the daredevils in their Zapcats push themselves and their boats to the limit!

Today the RRM Trans Agulhas is regarded as "the World's Toughest Inflatable Boat Race". One look at the pilots fighting the extreme conditions along the

rough coastline of SA and this statement is very easily justified. In the first 2 days alone, 12 boats capsized. The Fastest Overall time for the event was achieved by the defending champions from the GEMINI Factory Team - Dave Barnett & Tjaart Oosthuizen who won the race for a 5th consecutive year in the Yamaha Modified Class with a winning time of 10:46:44 in their GEMINI Zapcat.

The Blueprint Class was won by Francois van Wyk & Brandon Thirion in their GEMINI Zapcat. Sakkie Schrader & co-pilot Nico Marias won the Open Class, also with a GEMINI Zapcat.

## DAMEN Shipyards Cape Town

The strategy of the Damen Shipyards Group calls for expansion of activities and intensification of involvement on the African continent.

In January 2008, the Damen Shipyard Group has therefore taken over Farocean Marine in Cape Town, now named Damen Shipyards Cape Town (PTY) Ltd.

The Farocean Marine management and personal are now working for Damen Shipyards Cape Town under the leadership of Mr. Michael Bakker as General Manager. Mr Jendo Ocenasek in his function of senior sales consultant will go on supporting the sales of the product range of the Damen

Shipyard Group in South Africa and the southern African regions.

Damen Shipyard Group would like to take this opportunity to thank all for their kind co-operation, continuous support and for the confidence you have placed in Farocean Marine. Damen Shipyards would be most grateful if you granted the same to the Damen Team.

## Riviera Billfish Competition winners

Durban businessman Silan Naicker of Lowrance South Africa, tagged a Black Marlin of about 200kg – on Saturday, February 9, the final day of the Riviera Billfish competition, which was held off Durban’s coast.



“SILAN NAICKER (FAR LEFT) CAUGHT 200KG MARLIN, WITH HIS TEAM MATES AND THEIR DORADO CAUGHT ON THE SAME DAY.”

This was one of eight marlin and two sailfish which were tagged and released over this three day event, in which 100 anglers participated. As the last Marlin caught before final cut-off is considered the winner, Alan Payne’s Blue Marlin caught off Dohazari, won this prestigious event sponsored by Boating World.

The coveted Riviera Trophy and the proceeds of the boat auction of around R40 000, was awarded to Team Impala for the second consecutive year, thanks to Byron Nidd’s Marlin.

Claire Mitchell and Caryne Ledsham from Club Marine Insurance in Johannesburg formed the only ladies team, with professional skipper Dion Boucher. Diminutive Claire, caught a Black Marlin weighing around 80kg winning the ladies prize for the weekend.

Only a few fish were caught in the miserable conditions on Friday and two Billfish were tagged and released. A 13-knot north-easterly and a light chop meant slightly better

fishing on the final day, with Dorado dominating the scene.

- Other prizewinners for the weekend were:
- Shortbill Spearfish - Jeremy Chaitman (tagged and released)
  - Sailfish - Russell Michele (tagged and released)
  - Biggest Wahoo 11.4kg - Steven Team Bigfoot
  - Biggest Tuna 22.4kg – Peter Vinnicombe
  - Biggest Dorado 10.7kg – Daniel Hoover
  - Top Lady Angler – Claire Mitchell

Most Species caught - Team Lowrance  
 The “hang-lip” Prize for lost Marlin - Tommy Bradfield. He won a R2000 cash from Club Marine.

For more information call: Derrick Levy at Boating World  
**+27 31 332 1987**

# EMPLOYMENT OPPORTUNITIES

## Vetus South Africa

Vetus South Africa has a position available for an energetic, honest, hardworking young person willing to learn all aspects of the marine retail industry. To start as storeman and do deliveries as well as assist with sales. Good admin skills required and valid drivers license a necessity. School leavers will also be considered as on site training will be given to the successful applicant.

Interested parties to please contact Carol Middleton of Vetus S.A. on Tel: **+27 21 511 6742**. Please send short CV to Fax: **+27 21 511 6740** or email: **info@vetus.co.za**

## Looking for a new challenge

Graham Wiffen is qualified and experienced in sailing and sales. He is looking for a new challenging position in South Africa. Should you have an opportunity for Graham, please feel free to contact him on **graham@grahamwiffen.com**

## Sales Rep required

IMS Cape are looking to employ a Sales Representative based in Cape Town to market Yanmar Marine Diesel engines & Hamilton Jet propulsion systems. A recognized mechanical qualification, a keen interest for boating and experience within the marine industry will be advantageous.

For further information regarding the position please contact Mr. Eugene Coetzee on **+27 21 511 8201**.

## Yacht Master Rigger Apprentice

Sparcraft Masts require a young, well motivated and reliable, energetic, outdoor person. Requirements: Sailing experience, valid driver's license and own transport.  
Fax CV to: **+27 21 555 3471** or email to: **alison@sparcraftmasts.com**

## Obsolete Stock for Sale

Robertson and Caine are offering a number of obsolete stock items for sale. All items will be sold voetstoets on a first come, first serve basis and payment terms will be cash upon collection of the goods. The obsolete stock is available for inspection at Robertson and Caine's premises in Beach Road, Woodstock.

For a list of the items available and to make an appointment to view, please contact Su McGivern on **+27 21 442 6424**.

## Draughtsman required urgently

Applicant should have 2 years experience in product design, able to develop from concept to production with relevant qualification. Experience in AutoCAD 2006 & 3D package Solid Works would be essential. Salary is negotiable. Position is urgent.

Interested parties to please contact Deidre on **deidre@artz.co.za** or **+27 21 426 2332**

## Chef Required— Lake Malawi

Take home pay of R5, 000.00 tax free!! Live in position on the beautiful lakeshore of Malawi. This is an ideal opportunity for someone adventurous. Send suitable CV's or contact Howard and Michelle of Danforth Yachting on Tel + (265) 996 0077 or [info@danforthyachting.com](mailto:info@danforthyachting.com)

### General description

The position is for female between the ages of 25 and 40 to work as chef / stewardess at our up-market lodge and on our live-aboard yacht. Danforth Yachting is based at Cape Maclear on the shores of Lake Malawi, Malawi, Central Africa. The position is a live in position, with meals and accommodation provided.

The ideal candidate should have the following qualities:

- Should be a qualified chef ,
- Should be friendly and enjoy meeting new people,
- Should be slim, trim, fit and healthy,
- Should enjoy sports and the outdoors,
- Should be hard working and clean living. No drugs. Alcohol in moderation.

### Duties at Lodge

- Menu planning
- Meal preparation.
- Supervise Malawian chefs and kitchen helpers.

(We prepare three full meals per day, plus teas, coffee, cakes and snacks. Maximum capacity of lodge 16 individuals.)

- Presentation of meals
- Food garnishes
- Oversee table settings, layout, flowers etc.
- Food and drinks inventory and stock control.
- Compile shopping lists
- Check guests rooms.

### On Yacht

- Assist with sailing duties on the yacht. Previous experience an advantage, but not necessary - full sailing training will be given.
- Assist with housekeeping on yacht.
- Prepare and serve meals, snacks, teas and coffees on yacht.
- Interact with guests. Chat. Play games. Be involved in activities.
- Offer and serve drinks, snacks and meals.
- (Maximum capacity on yacht is 10, including crew.)

## Stickmen Creative Solutions

Stickmen Creative Solutions is an Advertising Studio based in Durbanville, Cape Town. We have established our business in 2004 and have build a very good reputation based on outstanding designs but foremost our willingness to go the extra mile for each of our clients.

We specialise in Online Marketing and Brand Development (details on our website: [www.stickmencreative.co.za](http://www.stickmencreative.co.za)) and believe in holistic, measurable marketing solutions to ensure our clients return on investment. Therefore we work very industry specific because our experience has taught us that deep industry knowledge is inevitable to understand the needs of the industry we are servicing. Offering our services to the boat building industry is purely build on passion for the industry which was gained in over 2 years of hands-on experience in the yachting industry. We believe our combined passion and knowledge will help you achieve your targets more efficiently.

Classified as a small business, we have the advantage to turn projects around very quickly and are extremely approachable and transparent to our clients.

For more inside please visit our website on [www.stickmencreative.co.za](http://www.stickmencreative.co.za) , call us on +27 21 914 9497 or email us to [jeannine@stickmencreative.co.za](mailto:jeannine@stickmencreative.co.za).

## Looking for a Designer

We have a position open in our Company for a designer to do detailed drawings and help with the development of our current and new range of boats. Candidate must have S3 Mechanical drawing or the equivalent. We currently work in Rhino, Enroute, Vison Mill, Art Cam ,Auto Cad but are presently switching to solid Works. We are situated in Port Elizabeth and manufacture a range of aluminum boats. This will be a permanent position which will open the opportunity for multi skills training and development of the successful applicant.

For further information on our Company please visit our web site [www.tcraft.co.za](http://www.tcraft.co.za). Please contact Gerry van Niekerk on +27 41 463 2959 or [gerry@tcraft.co.za](mailto:gerry@tcraft.co.za)

## Seeking a immediate position in Cape Town

Charles Bowker has a wealth of experience in;

- Practical engine experience – 2stroke and 4 stroke, diesel and petrol
- Both in repair/rebuild and modification – diesel up to 3188 hp/1087kw.

He has managed responsibilities like;

- All SAMSA certification and safety enforcement for both Hydromar and Portnet for the dredger “Biesbosch”.
- An excess of 200 staff for Lehman transformers, and 73 for control Logic for a combined period of 14 years,
- Large turnover and cash flow prediction and management in factories.

His familiar with labour issues and trade union negotiation, involved in accurate scheduling and exact delivery achievement. He practises a team building, motivating style of management, but is comfortable with maintaining discipline. His management skills have been practised in very high volume, as well as high quality, and highly technical factories.

Should you have a position for Charles Bowker, please feel free to contact him on his cell: **+27 79 878 6738**

## Short Term Project on *Sodebo*

There is a 90ft trimaran in the waterfront called *Sodebo* that arrived a month ago. This trimaran was use for a single handed record attempt around the globe but had to stop as they snapped off the stb crash bow. The *Sodebo* team is planning to make the repairs here in Cape Town end of March. They already have 2 laminators but are looking for 2 extra good laminators that know what they are talking about (carbon, epoxy, vacuumed bagged, maybe prepreg).

Would anyone be interested for the job or know someone that would be? Please contact Yann Dabbadie  
**+27 76 33 78 156**

## Please note: ECB South African office is closed.

ECB South African Offices are closed, however Peter Jacops is still available for surveys. Peter is contactable via his mobile on **+27 72 776 8508**, for any CE requests.