



www.ctbi.co.za

Launch

CAPE TOWN BOATBUILDERS NEWSLETTER



Boating at it's Best

Features

New Launches Industry News Jobs

3

CEO'S DAIRY

7

BREAKFAST
RUN 2008

11

ABYC
STUDENTS
SPARK!

FOREWORD

As I pen this Foreword I am looking out at a miserable day in the Mother City and this on the 1st day of September, **SPRING DAY!**

Although the weather might not be playing ball with us, the date is a clear indication that the summer is fast approaching and we are on the slippery slope to Christmas. With summer comes the pleasure of all things boating and the last of the local annual boat shows is just around the corner. We at CTBi are very excited about the upcoming Cape Town International Boat Show (CTIBS) and look forward to seeing you all there this year. It is on from October 3rd to 5th at the CTICC and the V & A Waterfront. CTBi will have a stand at the show again and both Roshin and I will make an effort to be there everyday, so please pop in and come and see us. We will have a significantly larger stand and we invite you to use this opportunity to discuss any matters of importance to you with the CTBi Team.

The CTIBS is also the final springboard for our annual entrepreneurship programme, the JUMPSTART Programme. Small businesses and individuals who would like to make inroads into the boatbuilding sector are given the opportunity to meet with various boatbuilding companies during the four week programme, which will culminate in an industry matchmaking event at the CTBi Stand on Friday October 3rd. We also wish to link each small business/ entrepreneur with a mentor, so if you are interested in acting as a JUMPSTART Mentor, please contact Roshin at

roshin@ctbi.co.za. The mentorship is not a salaried position but a stipend will be available to cover expenses. We urge the industry stalwarts to consider this great opportunity to help new entrants establish themselves in our highly competitive sector!

A highlight of this year's CTIBS will ultimately be the CTBi State of the Industry Breakfast, to be held on Saturday October 4th at 8.30 am at the CTICC. CTBi has embarked on widespread industry research and these figures will be presented to our members and guests during this special breakfast. The research includes statistics about the number of boats registered, the number of imports, the type of import, the number of employees in the sector, the value of the sector, the number of boatbuilders, the berths and mooring numbers, the availability of slipways, etc. It promises to be an informative event and guests will be treated to a scrumptious English Breakfast, complimented by a variety of fresh pastries. Free for CTBi and SABBEX members, limited to one ticket per company.

Tickets are available for additional staff members, guests and non- members at R150.00. Please RSVP and/ or book with Roshin at info@ctbi.co.za. The deadline for all RSVP and ticket sales is September 26th, 2008.



Strategic Sector Review

CTBi must ensure it remains a relevant and powerful membership organisation, addressing the needs of our sector and striving to meet the expectations of those who depend on us. To this end, CTBi will host a strategic sector review on September 22nd 2008 to discuss the present scenario in our sector, on a regional and national basis and then to look at the role of CTBi and other institutions and/or organisations that function within and impact on our sector. This will be followed by a real discussion about the role CTBi should play in our industry in future and what the various stakeholders and members require from the organisation.

We would like to invite all relevant stakeholders to the strategic sector review and also extend the invitation to our paying members.

The number of spaces is limited so please email Veda at veda@ctbi.co.za as soon as possible to make sure your space is reserved. It will be a whole day event hosted at the Victoria Junction Hotel. Session from 8 am until 5 pm, with lunch included.

Official Re-Launch of the Boatbuilding Academy

The restructured Boatbuilding Academy looks forwards to welcoming all the Industry members to an Open Day at its new campus in the Westlake Business Park. Interested parties will be able to tour the facility, meet all the lecturers, including the new staff members, discuss specific training needs, meet the students completing their studies and requiring work placement for 2009. The day will be concluded with the Official Opening Event, followed by a cocktail reception.

We invite all industry members to attend, so be sure to diarise the date; **OCTOBER 23rd!**

More details to follow closer to the date.

CEO'S DIARY July/August 2008

A bi-monthly peak into the activities of the CTBi Executive

- WESGRO Shared Services Meeting – July 2nd
- DTi Meeting – July 21st
- Meeting with CNBC Africa – July 23rd
- Meeting with Aquela TV – July 23rd
- Meeting with PGWC Econ Development – July 24th
- SPV CEO Forum – July 24th
- SABBEX Board Meeting – July 25th
- Meeting with Boatbuilding Academy – July 28th
- Small Business Week Planning Session – July 29th
- Research Project Planning Meeting – July 30th
- Meeting with CTIBS Organisers – July 31st
- Meeting with Cluster Facilitator – Aug 5th
- Meeting with Boatbuilding Academy – Aug 6th
- Interim Audit Committee Meeting – Aug 6th
- Boatbuilding Advisory Board Meeting – Aug 7th
- Visit to GUNBOAT – Aug 12th
- Financing Workshop – Aug 12th
- Meeting with Transnet NPA – Aug 14th
- Doing Business with China Seminar – Aug 14th
- National Boat Show – Aug 15th
- UNIDO and Dti Cluster Workshops – Aug 20- 21st
- CTBi Board Meeting – Aug 21st
- Skills Meeting with SWS – Aug 21st
- CTBi Stand at Cape Town Small Business Week – Aug 21st to 23rd
- Learning Material Development Meeting – Aug 21st
- Meeting with BIASA Chairman – Aug 22nd
- Meeting with CTBi Auditors – Aug 22nd
- China Exhibition Briefing Session – Aug 27th
- City of Cape Town SPV Meeting – Aug 28th

NEW LAUNCHES

RCYC Launches and Crane Facilities

During recent discussions pertaining to the pending loss of the Elliot Basin (EB) infrastructure, one of the most pressing issues appears to be the loss of both the space and resources required to launch new vessels. As such, and to continue our strong relationship with the various boat building entities, the RCYC is willing to accommodate launching by means of the RCYC crane in order to limit the impact of the EB loss. This offer in no way guarantees mooring space at the RCYC but at least manages to remedy the future loss of EB launching capability.

The charges for any launch will be set at R3,500.00 per launch (all associated lifting equipment must be supplied by the company launching – all lifting gear will need to be certified and in date).

RCYC personnel will operate the crane but will ask company personnel to assist in line-handling. Launches will only take place under the supervision of an authorised company representative, who'll be required to remain on site throughout the operation. Mast-stepping will be charged at R1,500.00 per mast. All stakeholders wishing to make use of this service must please ensure timely communication prior to any intended launch.

For scheduling and more information, please contact Marcus Reuter, the General Manager of the Royal Cape Yacht Club on
Tel: 021 421 1354/ Cell: 083 324 2872 or
E-Mail: gm@rcyc.co.za

Gemini Marine Wins International Tender

GEMINI MARINE cc has recently been awarded the contract to supply 14 x 850 GEMINI Waveriders to the "Institution Search & Rescue National Indonesia"

Indonesia has a population of 220 million people spread throughout 3000 islands; the 14 GEMINI Waveriders will be distributed throughout the provinces of Indonesia. It has been made clear that if everything goes according to plan that the contract / orders will be increased in the year 2009.

4 of the 14 GEMINI's have been built and shipped and the last 2 are set to leave the GEMINI factory in early October 2008. The 8.5 meter GEMINI Hypalon Inflatables will be powered by 2 x Yamaha 200 hp 2 stroke outboards, as Yamaha is the most common outboard used in Indonesia.

The contract was a National tender, with 7 companies from around the world submitting their tenders. One of GEMINI MARINE's dealers in Australia, Jet Torque Marine in collaboration with their Indonesian partners were successful in winning this tender due to the quality and reputation of the product & GEMINI's wealth of knowledge and expertise in building specialized RIBs for the international professional market.

For more information regarding GEMINI and their range of commercial, military, rescue, racing or recreational RIBs and Inflatables e-mail to info@gemini-marine.com OR call **021-534 0617**



INDUSTRY NEWS

Breakfast run 2008

Come and join us for the annual Boating Dynamix Charity Family Breakfast Run. Join us, on the water, for a refreshing welcome to summer! (All boats welcome!) Bring a non perishable food item which will be handed to Thornton SOS Children's Home.

Date: Saturday 18 October 2008
 Time: 09:30
 Start: Oceana Powerboat Club

We will leave Oceana at 10:00 and cruise to Hout Bay Harbour. A breakfast/brunch will be waiting for us at The Lookout Deck where we will have the awesome view of the harbour and Chapman's Peak. A scenic cruise back to Oceana with the opportunity to anchor off at Sandy Bay for a cooldrink or bay watch, where after you are more than welcome to join us for drinks at the clubhouse.



- R55 per person which includes a breakfast and coffee.
- Drinks will be billed per table.
- R50 launching fee per boat at Oceana (if you are not a member).
- R25 mooring fee per boat at Hout Bay Harbour

Booking essential! Phone **021 – 535 3735** office hours or **083 599 3920** after hours, email: info@boatingdynamix.co.za

Boating at its best: Cape Town International Boat Show



Diarise 3-5 October 2008 for the 8th annual Cape Town International Boat Show – the Mother City's single biggest showcase of the very best in boating, water sports and leisure. The show

gathers all the major players of the marine industry in a magnificent array of exhibits stretching over 16000m and created by more than 180 national and international exhibitors at the Cape Town International Convention Centre and a section of the V&A Waterfront.

Whether looking to upgrade to a more contemporary version of an old classic, change craft, makes or styles, or simply stock up on safety equipment, water toys and general nautical gear, the Cape Town Boat Show will provide all the answers under one roof.

For more information visit www.boatshow.co.za.

Admiral Finance & Insurance

The lack of easily obtainable marine finance has been plaguing the industry since its early beginnings. With this in mind, The Admiral Group has identified the need for a dedicated marine finance company with an in-depth understanding of the inner workings of the marine industry. To this end, we have established Admiral Finance and Insurance Administrators (Pty) Ltd, a registered and accredited member of the Financial Services Board. Over and

above offering marine finance and insurance we are able to offer a unique investment strategy. Finance is available for leisure as well as commercial crafts

For further information, please contact Admiral Finance and Insurance Administrators on **021 5773400**

Southern Spars Acquires Sparcraft South Africa



July 1st 2008; Southern Spars is pleased to announce the acquisition of Southern Spars Cape Town and Sparcraft Cape Town, manufacturers of carbon fibre and aluminium masts in South Africa.

Southern Spars has a close association with the South African spar operation. Four years ago Sparcraft formed a separate entity "Southern Spars Cape Town" and commenced manufacturing carbon fibre masts for the production market under a license agreement for Southern Spars. With increasing demand for carbon fibre spars worldwide, the acquisition will increase production capabilities, enabling Southern Spars to manufacture a full range of production type rigs and in particular, low volume production and One Design yachts.

"It's an exciting time as we can fully integrate the expertise of two companies under one banner and start fulfilling the markets demand for production type carbon fibre masts," comments John

Clinton, General Manager of Southern Spars, One Design. Plans are in place to further expand Cape Town's new 4800sq metre purpose-built production factory that currently has 80 staff working in it. The operation will also continue operating under its current management, and production of aluminium masts will continue but be marketed under the Sparcraft brand. Some of the hottest one-design class rigs are currently produced by Southern Spars Cape Town, including Melges 24, Mumm 30's, Farr 40s and the recently successful GP42 rigs and Open 40 rigs.

Contact John Clinton on **+64 21 634 070** or **john.clinton@southernspars.com** for more information or visit their website **www.southernspars.com**

Gemini's in Action at the 10th Annual Red Bull Big Wave Africa Event

On Saturday the 26th of July 2008, no less than 8 GEMINI's were seen in action at the prestigious Red Bull Big Wave Africa Event that took place at Big Wave Hot Spot, Dungeons off Hout Bay.



Big Wave Surfer, Twiggy Baker from SA took the honours at the 10th consecutive Red Bull Big Wave Africa surfing event. The conditions were rough and the waves monstrous to say the least. When almost all surfers & boaters would head back to land or stay indoors, the brave few involved with the event rushed to get closer to the action on the GEMINI's. All credit to the brave & somewhat crazy surfers who took part and literally put their bodies on the line to make this event so thrilling to follow. What people sometimes tend to forget is all the behind the scenes work that is done to make this event a success year after year.

The Marine Logistics of the event is mind boggling. As in most previous years the Marine Logistics was done by Grant Spooner from the company Marine Scene. This year no less than 8 GEMINI

Ribs & Inflatables were responsible for the transportation and safety of the surfers and crew involved, as well as the breath taking close-up footage that was captured with the use of the trusty GEMINI Waveriders and their professional pilots. The GEMINI Waverider has established itself worldwide in the professional market as a dependable workhorse able to take on almost any situation thrown in its way. This is why Professionals worldwide such a Navies, Militaries, Rescue Organizations, Anti-Terrorism Units, Coast Guards, Police etc. use GEMINI in over 40 countries.

For more information on this Epic event go to **http://www.redbullbwa.com/** and if you have any inquiries regarding the GEMINI's that were used during this event contact **gerhard@gemini-marine.com**

ATEX compliant products



ATEX compliant products were developed according to European laws in order to improve safety at work where potentially explosive dust is created through sanding or grinding. There are many materials that create such dust: i.e. Aluminium, ABS, many types of Wood, some types of Flour in the food industry. These dusts are not necessarily 'flammable',

however they can become explosive if they are stored in a container, exposed to an electrostatic charge caused by a vacuum flow, or make contact with a small spark.

Thus, when extracting these types of dust at high pressure, a system which does not require electricity to operate must be utilised.

The development and use of new materials, such as aluminium in cars, requires the necessary upgrade of the working areas as far as safety is concerned. In order to sand or grind Aluminium safely RUPES has developed the PFX91 ATEX Prefilter, to be used in Centralized Dust Extraction systems, and the KX 135 ATEX which

is a mobile air-driven vacuum unit for potentially explosive dust or powder, compliant with ATEX directives. The ATEX approval of PFX91 means that this filter is monitored and driven only by pneumatic devices. Furthermore an earth-grounding system connected to every key component of the product avoids any possible risk of prime due to electrostatic currents. The prefilter PFX91 has an antistatic filter cartridge classified BIA with 8sqm of filter surface, a 35 litre Dust Container for dust collection, and a fully automatic cleaning system, all fully safe as far as earth-grounding is concerned. When connected to a turbine, this unit filters all potentially explosive powders like aluminium or wood, preventing them from reaching the extraction turbine. PFX91, because of its structure, prevents the ignition of deposited dust, thus providing safety to workers. The unit can be installed in any existing installation, enabling it to work according to ATEX regulations. The prefilter unit is installed in the working area, whereas the turbine is placed outside the working area.

This type of prefilter can be placed in body shops, general industries, and everywhere there is a need to create safe working conditions in areas classified as dangerous because of explosive dust or powders. Prefilter PFX91 can be placed in areas classified 22 for aluminium powders extraction, as well as ABS and PVC.

For more information, please contact Tim Scarborough on rupes@iafrica.com

Rulefinder software

Have you sometimes wondered what the minimum distance should be between your exhaust and your electrical wiring, how does that Craft Identification Code work again, what is the maximum distance to an emergency exit or what the test pressure of a rubber duck should be.....? All these answers are to be found in the Small Craft Standards. You do not want to go through the hassle of ordering all these standards separately and you also want to make sure that you are working with the latest version?

All the latest updated standards ISO (International Standard Organization) and ABYC (American Boating and Yacht Council) are now available online through the Rulefinder software. Thanks to these standards you can ensure that your

boat is always in compliance with the latest requirements. Rulefinder is developed to make your work easier and more effective by incorporating the following unique features:

All related regulations linked with, full text EN-ISO standards and expert explanations on unclear legal or technical requirements, available in multi-languages, different pre-selected modules and therefore affordable, with a 24/7 update and helpdesk, and much more...

Be sure, Adhere to the Standards!

More information is available on www.rulefinder.net or contact **072 776 8508**.

Admiral Transport

The Admiral Group is pleased to offer fellow boat builders and boat owners the opportunity to transport their boats at substantially reduced rates. We have recently acquired our new purpose built yacht transport trailer and are now in a position to transport monohulls and catamarans up to 22 tons in weight.

For further information, please contact Admiral Yacht Transporters on **021 5773400**

Viking Life-Saving Equipment



Viking Life-Saving Equipment have just launched their new Viking 6 Pers. UKCL Liferrafts in South Africa. The raft is specially for Coastal sailing with lighter and small container it is a winner.

For more detail on this new Liferrafts and other Viking product please visit www.vikingsafetyshop.com

Torqueedo Electric Motors



Whisper Boats are the importers of Torqueedo electric outboards from Germany. Fitted either with an integral lithium battery or connectors to a standard lead battery, these are silent and environmentally friendly motors.

The BaseTravel 401 model works with a voltage of 12 V, whereas the BaseTravel 801 model is operated at 24 V. The Travel version of both these motors folds up into a neat carry bag and weighs just 14 kg; ideal for fishermen and nature enthusiasts.

The Torqueedo Cruise with a powerful 24 volts has the thrust force of a 6hp engine with the latest torque technology, an optimized drive train and an optimized propeller.

Please contact Vanessa Davidson on **087 805 9570** for more information or visit www.wbba.co.za

Floating Birthday Wishes

On the 18th of July, at the V & A Whisper Boats paid tribute to Madiba on his 90th. Five different Whisper Boats were on the water and available for members of the public to enjoy a free ride or try their hand at rowing. With colourful helium birthday balloons brightening up the dock space, the flagship Whisper 580 “Masakhane” took up to 8 people at a time for a leisurely cruise around the Waterfront. Accompanied by a classic music ensemble seated in the bow of the boat, guests were treated to cheese and wine and a chance to experience the stability and reliability of this regal leisure craft. The deaf learners from the school in Khayelitsha were also there. For many of them it was their first time to ride in the boats that they build! The Whisper T280 fitted with an electric Torqueedo motor was a firm favourite with the students as they silently cruised around under the expert helm of their teacher Raimundo Afonso.

The green hull Whisper 430 was put through its paces by the staff from the Penny Whistle ferry boat and one of our learners bravely tried his hand at rowing for the first time. The elegant lines of the Whisper 370 and easy rowing made it a firm favourite. It was a fabulous day on the water and Whisper Boats was proud to showcase their wonderful work and have a lot of fun at the same time.



SKILLS

Boating Exposure

The CTBi is looking to assist 6 boys undertaking a sail training with Hout Bay Yacht Club with employment at the upcoming Cape Town International Boat Show. The boys are eager to gain some experience around boating and feel by working at the up and coming CTIBS, they will gain some vital exposure to the boating market.

It is not necessary to pay the students but a stipend would be welcomed. Should you have space on your stand for these sailing development students, please give **Kevin Wilyman** a call on **082 685 7859**.

ABYC Marine Electrical Students Spark



CTBi would like to congratulate the industry members who participated in the ABYC Marine Electrical course for 2008.

We received feedback from the ABYC lecturer Mr Ed Sherman that 80% of the Marine Electrical paying attendees passed

their examination. This means the attendees achieved a passing mark of 82.8% or more, on their examination. An extra special congrats goes out to Craig Mcloughlin of CA Auto Marine Installations, who completed both the Marine Electrical and Diesel Engines course. Craig achieved the highest pass mark in both these course.

Zenzele Training and Development Programme



Zenzele Training and Development is a community based project in Khayelitsha, a registered NGO and service provider in Cape Town. Our key focus is skills training, mentorship and small business development to the unemployed, semi/unskilled people from Khayelitsha and surrounding communities. Part of our efforts is aftercare and placements of our trainees who have completed 8 weeks of basic training in Welding and Woodwork.

The following competencies are achieved in Woodwork Skills:

Safety precaution, types of tools and machines, care, maintenance, cleaning and sharpening of tools, types of screws, nails, hinges, locks, glue, measuring, cutting, using a belt sander, using a router, drilling, elementary drawing, types of joints, Mortise and Tenon joints, Tee Half-lap joints, House joint, Corner Bridle joint, Haunched mortise and tenon joint, Half-lap joint and Bare face joint.

The applications are learnt on constructed articles. Some of our students have completed a further 8 weeks within the programme and have achieved the following competencies:

- Through Dovetail joint
- Lapped or drawer dovetail
- Long and shoulder mortise and tenon.
- Door frame (small scale)

For companies interested in employing these semi-skilled trainees please contact Benjamin Inno on **Tel.021 361 1840 / Cell: 076 272 4181** or benjinno@webmail.co.za

EMPLOYMENT

CE inspector

Peter Jacobs, CE inspector is again available for all your CE certifications. In addition you can now also get inspections in accordance with American ABYC standards. You can contact him on **087 805 9570** or **072 776 8508**.

Machines for processing Aluminium and PVC profiles

As the world's leading manufacturer of machines for the processing of Aluminium and PVC profiles ELUMATEC can supply matured solutions for different applications. With our head office in Germany and subsidiary companies in over 40

countries around the globe, ELUMATEC supplies top quality machinery and back this up with the level of service one will associate with a world class product. With over a hundred years of experience and the products to assist us, we can offer workable solutions to almost all manufacturing companies using aluminium. Our products include basic cut-off saws, automatic saws, routers, milling machines and a range of CNC controlled machining centers. From machine selection to factory lay-out, Elumatec has the expertise to assist your company to ensure that your profile processing gets done in the most economic and accurate way. Audi, Mercedes Benz and KTM Motorcycles are but a few of the bigger companies benefiting from our expertise because their component manufacturers are our customers.

Please feel free to contact Rudi Nel on Cell: 0723734059 or E-mail: elumatecct@telkomsa.net to find out more about ELUMATEC .