



www.capetownboatbuilders.co.za

Launch

CAPE TOWN BOATBUILDERS NEWSLETTER

Taariq Jacobs, senior student at the Boatbuilding Academy, sailing in the Volvo Youth Sailing ISAF World Championships. The duo came fourth overall.



Features

New Launches Industry News Jobs



**BRUCE TEDDER
RETIRING**



**GEMINI GAINING
MOMENTUM**



**SOUTH AFRICA JOINS
TALL SHIPS RACES**

FOREWORD

July has come and gone and we are officially in the second half of this calendar year. WOW!

Pardon the cliché but time does fly when you are having fun!

Winter in the Mother City has a charm all of its own and without the enticement of beautiful beach days, we are able to buckle down and get on with the work at hand. The new CTBi Executive Committee (EXCO) was announced at the Annual General Meeting of CTBi on Thursday August 2nd. The new members of the EXCO are:

- | | | |
|----------------|---|---------------------|
| Dave Bird | • | Admiral Yachts |
| Uwe Jaspersen | • | Jaz Marine |
| Dick Churley | • | Stealth Yachts |
| Mark Delany | • | Two Oceans Marine |
| Karen Pereira | • | Quiver Outdoor Gear |
| Tony Strutt | • | Quantum Sails |
| Rob Sharpe | • | Central Boating |
| Warren Fraser | • | Associated Rigging |
| Peter Jacobs | • | ECB |
| Richard Stubbs | • | Sparcraft Masts |

We look forward to working closely with the new EXCO and wish to thank them for making themselves available to serve the boatbuilding fraternity.

The moment is bittersweet though as we bid farewell to some industry stalwarts who have contributed greatly to the CTBi EXCO and the industry at large. Pat Fraser, Fuad Jacobs, Chris Teer and Dave Barnes brought with them extensive knowledge and experience. They were always available to assist where needed and donated that most precious of commodities, TIME.

We thank you.



Bruce Tedder, the driving force behind the creation of the CTBi, is retiring as Chairperson.

He worked tirelessly to promote integration and open communication between members, creating a previously unimaginable camaraderie within the boatbuilding fraternity. The CTBi management can attest to this passionate leadership and calm direction when called upon. His proactive approach to addressing industry constraints, in partnership with our key

stakeholders, has contributed greatly to the continued growth of our sector.

We would like to thank him for all his hard work at CTBi over the last four years and wish him all the best with his future business endeavours. He will be sorely missed by both Roshin and I.



In October, the weekend of the 5th to the 7th, the CTICC will again play host to the Cape Town International Boat Show and CTBi is pleased to announce the launch of the newly redesigned JUMPSTART Programme. The entrepreneurial skills development aspects of the programme have been expanded upon and we hope to enlist 10 individuals this year. The programme will run for the entire month of September, with a weekly evening class, mentorship and business development assistance. It culminates during the Boat show where the entrepreneurs will be given the opportunity to exhibit their products or services. We wish to thank the show management for creating this valuable opportunity for our JUMPSTART companies. If you know of any subcontractors or one-man-bands who would find value in this programme, please contact Roshin at roshin@ctbi.co.za. The programme is free of charge. Thank you to Dana Whiting and Johnny Malhebe for making this possible.

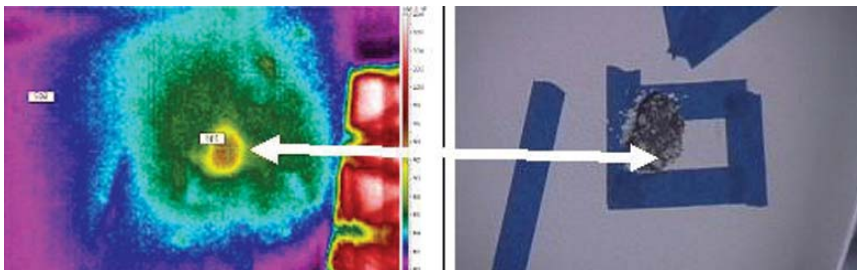


The Annual SA Boating Awards nominations will open on Aug 8th and the updated criteria will be on the website by that date (www.ctbi.co.za).

We are very excited about the national industry awards as they are the platform by which we acknowledge those who have made a contribution to our sector, in terms of innovation and design, quality workmanship and service to the industry. The criteria has been streamlined based

on industry feedback from last year and we will continue to refine the process as needed. The Awards Dinner will take place during the Cape Town International Boat Show, on October 6th, at the CTICC. Further details to follow.

Infrared (IR) Thermography Workshop



Jack, from Allinson and Associates will be visiting us from the USA to give us a workshop on Infrared (IR) Thermography and boat tracking units. The meeting will be held at the Royal Cape Yacht Club on the 22 August 2007 at 16h00. To RSVP your seats, please send me an email to roshin@ctbi.co.za.

The Infrared (IR) Thermography can be used as part of a Quality Control program to quickly and effectively locate and document voids in Fiberglass Reinforced Plastic laminates. The process of using IR Thermography combined with corrective measures to eliminate and/or repair the voids detected is offered as a means of "IR certifying" at the yacht construction factory that the GRP

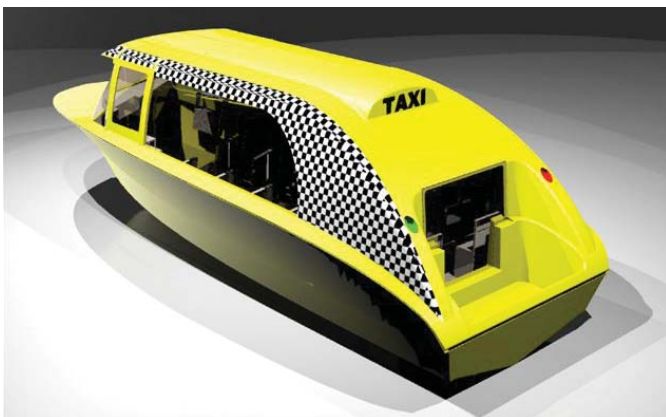
laminates are free of voids. Many yacht manufacturers' offer a limited five (5) year warranty that the hull(s), deck(s) and other fiberglass parts they manufacture will be free of gel coat voids. It is proposed that the net effect of "IR certifying" these items will instill a greater confidence in how customers perceive a need for this warranty while significantly reducing and/or eliminating warranty claims against the manufacturer and increase the buyer demand for their product.

For more information please contact **J.N. Allinson Associates**, via jna2@allinson.com or check there website out www.allinson.com.

NEW LAUNCHES

WATER TAXIS FOR ANGOLA

Cape Town based naval design company – KOBUS NAVAL DESIGN has been awarded a contract to design water taxis destined for Luanda, Angola.



This striking design with its retro New York cab styling and bright yellow paintwork is intended to offer a practical, high speed passenger water taxi service to cities around the world with river, lake or harbour frontage.

Accommodating up to 24 passengers, the taxi offers bow, stern, port and starboard loading, a large head compartment, air conditioning and internal seating. It can be configured for propellers or water jet drive and either twin or single engine set ups.

Powered by a single diesel with conventional shaft and propeller set up or twin outboard engines, this funky new taxi is sure to turn heads, wherever it sees service. The vessels destined for Angola will be fitted with twin 250Hp outboard motors.

A luxury version of the water taxi can be conceived by Kobus Naval Design very easily, by transforming the interior into a luxury unit. This extravagant vessel will cater for Royalty and the extremely wealthy.

More details are available upon request, contact **Kobus Potgieter** on 021 4341182 or Kobus@kobusnavaldesign.com.

TURKISH COAST GUARD RIB

In July 2006, KOBUS NAVAL DESIGN was awarded a contract to design a fast Rescue RIB for the Turkish Coast Guard.

The patrol boat is called the Guardian.

A total of 25 boats will be launched during the course of 2007 operational within a period of 12 months.

Due to the success of Guardian 9500, Kobus Naval Design has been appointed to be the principle designer for the Turkish Coast Guard for all their fast rescue vessels in the form of Rigid Inflatable Boats.



For more information, contact **Kobus Potgieter** on kobus@kobusnavaldesign.com

INDUSTRY NEWS

2007 continues to be a massive year of growth for the GEMINI Team.



With significantly increased orders from local and international clients, GEMINI looks forward to increasing its portfolio and market share. Together with our new and exciting partnership with a major international marine/outboard manufacturer, the future has rarely looked better!

In order to further develop their profile as the market leader, GEMINI is preparing a complete re-launch of its brand and product ranges. With fast moving advances in marine systems, GEMINI will invest further in the most sophisticated, advanced and innovative technologies in order to provide their clients with the finest and most stunning crafts in the water.

To lead this brand and product re-launch, GEMINI is delighted to announce the appointment of Gerhard Neethling as its Marketer.

TOP SAILING BRANDS TO EXHIBIT AT 2007 ABSA NATIONAL BOAT SHOW

It often comes as a surprise to many in the sailing industry how big the Gauteng sailing market really is.

The truth is however stranger than fiction in this instance, and being landlocked doesn't seem to present any obstacle to the province's sailing enthusiasts, whose passion for sailboats is matched by their massive buying power.

With demand for sailboats so great, it's not surprising that the country's top players in this market are gearing up to show their wares at the Absa National Boat Show. The show, now in its 5th year, takes place from 17 to 19 August 2007 at the Coca-Cola Dome in Northgate, Johannesburg and attracts an audience of around 30 000 visitors.

Included among the exhibitors representing sailing, and looking for a slice of the lucrative Gauteng sailing pie, are: Amanzi/Voyage Yachts; Braid Cord; Foremost Yachts; Hobie Cat; Leisure Marine Power & Sail; Manex & Power Marine; Ocean Sailing Academy; Proud Catamarans; Sunsail; and Texwise. If

sailing blows your hair back, then you must make a plan to visit the show this year. The continent's premier boating and water sports show, the Absa National Boat Show Incorporating Dive 2007, takes place at the Coca-Cola Dome in Northgate, Johannesburg, between Friday the 17th and Sunday the 19th of August. Show times are from 11:00 to 20:00 on Friday and 09:00 to 18:00 on Saturday and Sunday. Children under 12 enter for free, while ID-carrying scholars, students and pensioners pay just R30 and adults R50 a ticket.

CTBi will have a stand at the ABSA National Boat Show this year, please pop in and say hi. A Big thank you to Heidi and her team who have made this possible.

For more information visit the website www.nationalboatshow.co.za and sign up for the Splash newsletter to be kept informed of news pertaining to the show.



South Africa joins Tall Ships' Races July 2007



Thanks to an initiative of Sail Training International (www.sailtraininginternational.org), the international umbrella body for Tall Ship operators around the world, 4 South African youth will participate in this year's Tall Ships' Races 2007 in the Baltic Sea. The 4 South Africans have been invited to participate in the Tall Ships' Races aboard the Dutch Barque Europa in July till August 2007. They will be sailing from Kotka (Finland) to Stockholm (Sweden) and further to Szczecin (Poland). They will join 32 youth from 8 different European countries in a cultural exchange programme supported by the European Union. This is the first time ever that a South African Team joins the International

Tall Ships' Races in the Baltic Sea!

Cape Windjammers and Izivunguvungu-MSF Foundation for Youth (The Sail Training International South African Initiative) were tasked from Sail Training International to select and prepare the South African Team. The two organisations have formed a working group for this joint initiative, which is chaired by Cape Town business man Patrick Fraser. After a thorough assessment process we have chosen Team SA, as well as a back up team, who are now part of a comprehensive and exciting preparation program, which focuses on:

- Exploration of Cape Town's precious marine ecology
- Cape Town's diverse living and recreational areas
- Pin Rails of Europa, and basic understanding of Tall Ship Sailing
- Preparation of various cultural exchange activities aboard the Europa during the youth exchange
- Cooking Bobotie as a South African dish
- Writing and computer skills to be able to write the ship's logbook
- Public speaking skills
- Fundraising
- Photo taking

While Sail Training International is sponsoring the sailing fare aboard the Europa, complementary sponsorship for travel costs, including travel documents, pocket money, sailing gear and the preparation program are still needed. If you are interested to become part of this exciting project please contact:

Patrick Fraser at pfraser@iafrica.com, or **Antje Nahnsen** at antje@capewindjammers.org

Whisper Boat Building Academy has BEE Verification

Whisper Boat Building Academy has successfully completed the BEE Verification process with NERA (Black Economic Empowerment) and has been designated a Level 4 Contributor BEE Status. Together with our Section 18A (1) (a) of the Income Tax Act donations to the Whisper Boat Building Academy will be tax deductible in the hands of the donors.



Scovill have a very well established market in the mariner industry world wide and wish to bring to your attention the benefits of our knowledge and especially our products. Please utilise the website (<http://www.scovill.com>) to view there product line of fasteners. Alternatively contact **Anton Poplett** on **083 641 2233** or anton@Texweb.co.za



Crestacoat 5000PA Complements Scott Bader's Leading Gelcoat and Moulding Product Range. Crestacoat 5000PA is a new-technology barriercoat designed to significantly improve gelcoat surface aesthetics, creating a glassy, high lustre, ultra-smooth finish. It's innovative formulation is based on urethane acrylate technology unique to Scott Bader, and has been proven in rigorous testing to

outperform competing traditional barrier coats. Features of Crestacoat 5000 PA include good coverage, excellent interlaminar cohesion, ease of use in application, and longevity. It is ideal for making superior quality complex parts with sharp corners, as its flexible, low shrink properties reduce air voids, cracking, and pre-release in moulded parts where there is sharp radius in the design.

EMPLOYMENT OPPORTUNITIES



Customized Boat

Christopher is interested in having a booze cruiser built, for tourism business. Should you be able to assist and comply with the specifications, please feel free to contact **Christopher Warburg** on cwarburg@yahoo.com

Specifications:

- Large panoramic glass windows
- Fitted heads
- Fitted kitchen area and a service counter for finger foods and drinks 4. Maximum capacity 50 passengers.
- Slow cruiser, for sightseeing purposes I have attached a photo as a rough guide for the design.

Glacier Bay



An incredible opportunity to sell marine technology: OSSA Powerlite diesel electric propulsion systems. This is a full-time inside sales position working from Glacier Bay supporting out South African market. We are looking for a highly motivated, self-starter with solid knowledge of the marine industry and a track record of sales success. Excellent telephone skills, strong mechanical aptitude and knowledge of boats and boat systems will be needed when you talk with our sophisticated customers. Glacier Bay is a rapidly growing, internationally known company backed by one of the world's largest venture firms. We offer excellent advancement potential and a very competitive compensation package.

Please email your résumé to jobs@glacierbay.com or fax: (510) 437-9200.

1stcrew.com



1stcrew.com is a unique marine recruitment service. We connect marine employers to qualified crew quickly and efficiently. Dividing the global field into three sectors, namely Luxury yachting, Merchant Offshore and Deliveries, we have streamlined the search for qualified personnel. Whether you are looking for delivery crew, have permanent positions or contract work available locally or abroad, we are designed to put you in touch with the best qualified crew for that position. We have an extremely user-friendly website on which you are able to advertise available positions easily and affordably. This is a South African concept with global reach, putting you in touch with the right people for the job no matter where or what.

For more information on 1st Crew, please contact **Chris Wilson** on info@1stcrew.com